GUARANTEED UNIVERSAL LIFE





Total Outlay 20% 250,000
Total Premiums 1,250,000
Leverage Factor 5 to 1

		POLICY	NET DEATH
٧r	۸۵٥	PREMIUMS	BENEFIT
<u>Yr</u> 1	<u>Age</u> 50	-50,000	833,373
2	51	-50,000	833,373
3	52	-50,000	833,373
4	53	-	833,373
		-50,000	
5	54	-50,000	833,373
6	55	0	833,373
7	56	0	833,373
8	57	0	833,373
9	58	0	833,373
10	59	0	833,373
11	60	0	833,373
12	61	0	833,373
13	62	0	833,373
14	63	0	833,373
15	64	0	833,373
16	65	0	833,373
17	66	0	833,373
18	67	0	833,373
19	68	0	833,373
20	69	0	833,373
21	70	0	833,373
22	71	0	833,373
23	72	0	833,373
24	73	0	833,373
25	74	0	833,373
26	75	0	833,373
27	76	0	833,373
28	77	0	833,373
29	78	0	833,373
30	79	0	833,373
31	80	0	833,373
32	81	0	833,373
33	82	0	833,373
34	83	0	833,373
35	84	0	833,373
36	85	0	833,373
37	86	0	833,373
38	87	0	833,373
39	88	0	833,373
40	89	0	833,373
41	90	0	833,373
42	91	0	833,373
43	92	0	833,373
46	95	0	833,373
		1	555,575

833,373

51 100

PAYMENT	POLICY	NET CASH	NET DEATH
& INCOME	VALUE	VALUE	BENEFIT
-50,000	30,395	0	1,615,000
-50,000	65,263	0	1,615,000
-50,000	102,408	38,163	1,615,000
-50,000	142,083	79,502	1,615,000
-50,000	184,460	123,559	1,615,000
0	196,105	147,380	1,615,000
0	208,475	171,943	1,615,000
0	221,603	197,249	1,615,000
0	235,441	223,264	1,615,000
0	249,977	249,977	1,615,000
0	265,315	265,315	1,615,000
0	281,583	281,583	1,615,000
0	298,783	298,783	1,615,000
0	316,908	316,908	1,615,000
0	335,948	335,948	1,615,000
0	355,933	355,933	1,615,000
0	376,925	376,925	1,615,000
0	398,997	398,997	1,615,000
0	422,117	422,117	1,615,000
0	446,173	446,173	1,615,000
0	470,988	470,988	1,615,000
0	496,590	496,590	1,615,000
0	523,054	523,054	1,615,000
0	550,300	550,300	1,615,000
0	578,279	578,279	1,615,000
0	606,863	606,863	1,615,000
0	636,312	636,312	1,615,000
0	666,636	666,636	1,615,000
0	697,696	697,696	1,615,000
0	729,403	729,403	1,615,000
0	761,607	761,607	1,615,000
0	794,109	794,109	1,615,000
0	826,783	826,783	1,615,000
0	859,330	859,330	1,615,000
0	891,432	891,432	1,615,000
0	922,665	922,665	1,615,000
0	952,533	952,533	1,615,000
0	980,442	980,442	1,615,000
0	1,005,718	1,005,718	1,615,000
0	1,027,751	1,027,751	1,615,000
0	1,045,841	1,045,841	1,615,000
0	1,058,756	1,058,756	1,615,000
0	1,065,432	1,065,432	1,615,000
0	1,031,679	1,031,679	1,615,000

286,393

PAYMENT	PREMIUM	POLICY	NET CASH	NET DEATH	
& INCOME	FUNDING	VALUE	VALUE	BENEFIT	
-50,000	50,000	30,381	0	1,645,381	
-50,000	50,000	65,214	0	1,680,214	
-50,000	50,000	102,287	38,043	1,717,287	
-50,000	50,000	141,846	79,265	1,756,846	
-50,000	50,000	184,044	123,142	1,799,044	
0	100,000	296,990	142,766	1,806,490	
0	100,000	417,704	164,370	1,815,901	
0	100,000	546,705	188,125	1,827,479	
0	100,000	684,454	214,168	1,841,345	
0	100,000	831,489	242,684	1,857,684	
0	100,000	990,660	263,971	1,878,971	
0	100,000	1,160,760	288,603	1,903,603	
0	100,000	1,342,470	316,844	1,931,844	
0	100,000	1,536,511	348,976	1,963,976	
0	100,000	1,743,643	385,294	2,000,294	
0	0	1,861,061	428,002	2,043,002	
0	0	1,986,145	474,268	2,089,268	
0	0	2,119,412	524,381	2,139,381	
0	0	2,261,270	578,512	2,193,512	
0	0	2,412,036	636,727	2,251,727	
0	0	2,571,958	699,007	2,314,007	
0	0	2,741,577	765,614	2,380,614	
0	0	2,921,526	836,885	2,451,885	
0	0	3,112,242	912,946	2,527,946	
0	0	3,314,221	993,964	2,608,964	
0	0	3,527,858	1,079,986	2,694,986	
0	0	3,754,162	1,171,657	2,786,657	
0	0	3,993,786	1,269,243	2,884,243	
0	0	4,247,147	1,372,755	2,987,755	
0	0	4,514,743	1,482,259	3,097,259	
0	0	4,796,955	1,597,684	3,212,684	
0	0	5,094,048	1,718,817	3,333,817	
0	0	5,406,396	1,845,528	3,460,528	
0	0	5,733,996	1,977,280	3,592,280	
0	0	6,076,731	2,113,396	3,728,396	
0	0	6,434,198	2,252,879	3,867,879	
0	0	6,805,741	2,394,449	4,009,449	
0	0	7,190,423	2,536,511	4,151,511	
0	0	7,587,092	2,677,215	4,292,215	
0	0	7,994,837	2,814,917	4,429,917	
0	0	8,412,740	2,947,924	4,562,924	
0	0	8,838,928	3,073,547	4,688,547	
0	0	9,272,740	3,190,263	4,805,263	
0	0	10,618,176	3,475,879	5,090,879	
0	0	12,730,178	3,395,482	5,010,482	

	Guaranteed UL	5 Pay Only IUL	PremiumLife™ Flex IUL
Total Outlay	\$250,000	\$250,000	\$250,000
Age 90 Death Benefit	\$833,373	\$1,615,000	\$4,562,924
Tax Equivalent IRR at 30%	4.48%	6.99%	11.02%

1,615,000

286,393

This PremiumLife[™] design must be accompanied by a life insurance sales illustration. Rates and values are hypothetical projections, not guaranteed, and actual results will vary based on factors including policy charges, market environment, and annual changes in caps and rates. Loans and withdrawals will reduce the death benefit and the cash surrender value and may cause the policy to lapse. Lapse or surrender of a policy with a loan may cause the recognition of taxable income. The tax treatment of life insurance under federal tax law is subject to change. You should review the tax status of your policy with a knowledgeable tax or legal advisor each year. We make no warranties, express or implied as to the validity or completeness of this data. You should conduct your own independent assessment of the merits of pursuing this transaction and consult with your own professional advisors. Life Insurance is not a deposit at any bank, nor is it FDIC insured or insured by any government agency, bank or savings association.

Loan Optimization Management is a flexible strategy utilizing a combination

of finance bank loans and policy loans to take advantage of changing loan rates.

5.85% 5.89% 6.06%

6.22%

6.35%

6.44%

6.49%

6.52%

6.54%

6.55%

6.56%

6.57%

6.57%

0

0

106,350

219,639

340,384

469,097

606,315

752,579

908,508

1,074,767

1,251,949

Loan Fundin	g Plan Design	Forwa
Yr Loan	Rate Cumulative	CMT +2.1
1 0	5.50% 0	7.10%

	Louis	nace	Callialative
1	0	5.50%	0
2	0	5.50%	0
3	0	5.50%	0
4	0	5.50%	0
5	0	5.50%	0
6	100,000	5.50%	105,500
7	100,000	5.50%	216,803
8	100,000	5.50%	334,227
9	100,000	5.50%	458,109
10	100,000	5.50%	588,805
11	100,000	5.50%	726,689
12	100,000	5.50%	872,157
13	100,000	5.50%	1,025,626
14	100,000	5.50%	1,187,535
15	100 000	5 50%	1 259 250

umulative	
0	
0	
0	
0	
0	
105,500	
216,803	
334,227	
458,109	
588,805	
726,689	
872,157	
1,025,626	
1,187,535	
1,358,350	

Fixed Policy Loans Variance: 0.00%

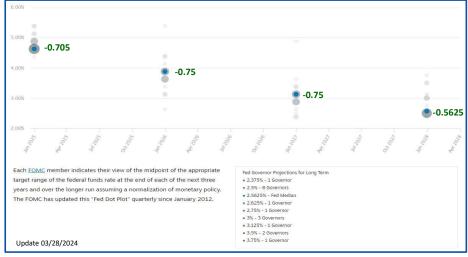
)	6.57%	1,440,773
	Difference:	+82,423
	Higher Cost:	+6.1%

orward Rates Q2 **Dot Plot Decrease** T +2.10 Cumulative

	Rate	Cumulative
	7.10%	0
1	6.40%	0
	5.65%	0
	4.90%	0
	4.33%	0
	4.33%	104,333
	4.33%	213,185
	4.33%	326,754
	4.33%	445,243
	4.33%	568,866
	4.33%	697,844
	4.33%	832,411
	4.33%	972,808
	4.33%	1,119,287
	4.33%	1,272,113

Difference:	-86,237
Lower Cost:	-6.3%

Fed Dot Plot & Median of the FOMC Member View of the Federal Funds Rate



factors including policy charges, market environment, and annual changes in caps and rates. Loans and withdrawals will reduce the death benefit and the cash surrender value and may cause the policy to lapse. Lapse or surrender of a policy with a loan may cause the recognition of taxable income. The tax treatment of life insurance under federal tax law is subject to change You should review the tax status of your policy with a knowledgeable tax or legal advisor each year. We make no warranties, express or implied as to the validity or completeness of this data. You should conduct your own independent assessment of the merits of pursuing this transaction and consult with your own professional advisors. Life Insurance is not a deposit at any bank, nor is it FDIC insured or insured by any government agency, bank or savings association.

Design Goal Management keeps pace with changing needs over time to satisfy Estate Planning or Tax Free Income Planning requirements.

Estate Plan

<u>Yr</u>	Age	Cash Flow	Net Benefit
1	50	-50,000	1,645,381
2	51	-50,000	1,680,214
3	52	-50,000	1,717,287
4	53	-50,000	1,756,846
5	54	-50,000	1,799,044
6	55	0	1,806,490
7	56	0	1,815,901
8	57	0	1,827,479
9	58	0	1,841,345
10	59	0	1,857,684
11	60	0	1,878,971
12	61	0	1,903,603
13	62	0	1,931,844
14	63	0	1,963,976
15	64	0	2,000,294
16	65	0	2,043,002
17	66	0	2,089,268
18	67	0	2,139,381
19	68	0	2,193,512
20	69	0	2,251,727
21	70	0	2,314,007
22	71	0	2,380,614
23	72	0	2,451,885
24	73	0	2,527,946
25	74	0	2,608,964
26	75	0	2,694,986
27	76	0	2,786,657
28	77	0	2,884,243
29	78	0	2,987,755
30	79	0	3,097,259
31	80	0	3,212,684
32	81	0	3,333,817
33	82	0	3,460,528
34	83	0	3,592,280
35	84	0	3,728,396
36	85	0	3,867,879
37	86	0	4,009,449
38	87	0	4,151,511
39	88	0	4,292,215
40	89	0	4,429,917
41	90	0	4,562,924
42	91	0	4,688,547
43	92	0	4,805,263
46	95	0	5,090,879
51	100	0	5,010,482
		U	Tax Free Income

11.02%

Age 90 Tax Eq IRR

Estate Net Outlay Return

	Outlay Return	
ash Flow	Net Benefit	Cash
-50,000	1,645,381	-50
-50,000	1,680,214	-50
-50,000	1,717,287	-50
-50,000	1,756,846	-50
-50,000	1,799,044	-50
0	1,806,490	
0	1,815,901	
0	1,827,479	
0	1,841,345	
0	1,857,684	
0	1,878,971	
0	1,903,603	
0	1,931,844	
0	1,963,976	
0	2,000,294	
50,000	1,990,141	59
50,000	1,980,520	59
50,000	1,971,545	59
50,000	1,963,202	59
50,000	1,955,361	59
0	2,000,655	59
0	2,049,292	59
0	2,101,551	59
0		59
0	2,157,499	
0	2,217,236	59 59
	2,280,742	
0	2,348,588	59
0	2,420,963	59
0	2,497,797	59
0	2,579,071	59
0	2,664,619	59
0	2,754,133	59
0	2,847,380	59
0	2,943,712	59
0	3,042,338	59
0	3,142,139	59
0	3,241,702	59
0	3,339,296	59
0	3,432,924	59
0	3,520,787	59
0	3,601,028	59
0	3,670,783	59
0	3,728,342	59
0	3,814,741	59
0	3,315,667	59
250,000	Tax Free Income	2,12
11.56%	Age 90 Tax Eq IRR	12.

Income Plan

income Plan	
Cash Flow	Net Benefit
-50,000	1,645,381
-50,000	1,680,214
-50,000	1,717,287
-50,000	1,756,846
-50,000	1,799,044
0	1,806,490
0	1,815,901
0	1,827,479
0	1,841,345
0	1,857,684
0	1,878,971
0	1,903,603
0	1,931,844
0	1,963,976
0	2,000,294
59,000	742,618
59,000	733,679
59,000	724,656
59,000	715,529
59,000	706,250
59,000	696,746
59,000	659,359
59,000	618,241
59,000	573,108
59,000	523,701
59,000	469,769
59,000	488,018
59,000	510,710
59,000	538,238
59,000	571,020
59,000	609,471
59,000	653,998
59,000	705,030
59,000	762,928
59,000	828,015
59,000	900,525
59,000	980,590
59,000	1,068,205
59,000	1,163,218
59,000	1,265,427
59,000	1,374,508
59,000	1,396,216
59,000	1,425,445
59,000	1,719,959
59,000	3,023,705
2,124,000	Tax Free Income
12.96%	Age 90 Tax Eq IRF
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